

July 2015

Jefferson County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors

A total of 15 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Jefferson County economy. These 15 sectors have a total direct output of approximately \$124 million and support 1,078.6 jobs in Jefferson County. Running the model for all 15 sectors simultaneously produces the following results:

Agriculture Contribution in Jefferson County

				% of Gross		% of Gross
		% of Total	Total	Regional		Regional
Impact Type ²	Employment	Employment	Value Added ³	Product ⁴	Output ⁵	Product
Direct Effect	1,078.6	18%	\$51,294,077	14%	\$123,704,230	33%
Indirect Effect	66.5	1%	\$3,771,086	1%	\$8,172,933	2%
Induced Effect	44.0	1%	\$3,338,224	1%	\$6,041,641	2%
Total Effect	1,189.1	20%	\$58,403,387	15%	\$137,918,805	36%

As shown in the above table, agriculture, food, and food processing supports 1,189.1 jobs, or 20% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$138 million, roughly 36% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 15 agriculture, food, and food processing sectors is approximately \$58 million, or 15% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 15% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: https://implan.com/index.php?option=com_content&view=category&id=19

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value Added = Labor Income + Indirect Business Taxes + Other Property Type Income

⁴ GRP = Final Demand of Households + Governments Expenditures + Capital + Exports - Imports - Institutional Sales

⁵ Output = Intermediate Inputs + Value Added

In the top ten by employment, Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming is the top employer in the agriculture industry with 337.1 employees. This table also shows the amount of jobs that are created by the agriculture industry in Jefferson County.

Top 10 Industries Affected by Employment

	Total	Total
Sector Description:	Employment	Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		
and farming	337.1	\$35,956,706
Dairy cattle and milk production	237.1	\$18,181,521
All other crop farming		\$12,114,850
Grain farming	104.2	\$15,011,767
Veterinary services	47.4	\$2,436,817
Landscape and horticultural services	31.9	\$1,693,159
Oilseed farming	24.6	\$21,936,561
Animal, except poultry, slaughtering	20.7	\$12,640,881
Truck transportation	14.0	\$1,841,961
Greenhouse, nursery, and floriculture production	13.9	\$1,012,698

The Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming industry directly contributes approximately \$36 million to Jefferson County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Top 10 Industries Affected by Output

	Total	Total
Sector Description:	Employment	Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		
and farming	337.1	\$35,956,706
Oilseed farming	24.6	\$21,936,561
Dairy cattle and milk production	237.1	\$18,181,521
Grain farming	104.2	\$15,011,767
Animal, except poultry, slaughtering	20.7	\$12,640,881
All other crop farming	231.9	\$12,114,850
Veterinary services	47.4	\$2,436,817
Owner-occupied dwellings	0.0	\$2,184,776
Truck transportation	14.0	\$1,841,961
Landscape and horticultural services	31.9	\$1,693,159

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Jefferson County's economy.

Sector Description:	Employment	Output
Oilseed farming	24.6	\$21,936,561
Grain farming	104.2	\$15,011,767
Vegetable and melon farming	3.2	\$256,910
Tree nut farming		\$840,270
Greenhouse, nursery, and floriculture production		\$1,012,698
All other crop farming	231.9	\$12,114,850
Beef cattle ranching and farming, including feedlots and dual-purpose ranching		
and farming	337.1	\$35,956,706
Dairy cattle and milk production	237.1	\$18,181,521
Poultry and egg production	2.3	\$461,321
Animal production, except cattle and poultry and eggs	11.7	\$488,271
Animal, except poultry, slaughtering		\$12,640,881
Bread and bakery product, except frozen, manufacturing	6.3	\$615,594
Frozen cakes and other pastries manufacturing		\$56,903
Veterinary services		\$2,436,817
Landscape and horticultural services	31.9	\$1,693,159

All 105 counties in Kansas have IMPLAN models with an agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.